# YOU ARE CORDIALLY INVITED TO ATTEND A SPECIAL EVENT EXCLUSIVELY ON MEDICARE

This is an educational workshop only. No insurance companies or insurance products will be sold.

If you answer "no" to any of these questions, this educational event is for you...

The Insurance Hub 5969 Cattlemen Lane Sarasota, FL 34232





A brunch buffet and beverages will be provided



Since 2002, The Insurance Hub has specialized in serving local people turning 65 and older. It is our guarantee that we are not going to sell you anything, it is to provide quality information so that you can make an informed decision. You'll receive sound advice that is specific to your situation. Never a charge. Always 100% transparency.



## **CESAR CHACON**

### LICENSED INDEPENDENT BROKER, AGENCY OWNER

He began his career in healthcare at 19. For more than 30 years he's been dedicated to helping people from diverse backgrounds navigate the complexities of healthcare and insurance. Clients are grateful for Cesar's unique ability to find solutions for even the most complicated Medicare situations.



## ELAINE LUNKES

VP OF OPERATIONS, LICENSED AGENT

Having lived in the Tampa Bay area since 1979, Elaine understands the area and the unique needs of the residents. As a licensed agent, she understands the complicated world of Medicare and Healthcare Insurance and works tirelessly to ensure that clients are in the plan that is best for them. She specializes in finding the right solution with creative approaches.



## **MELANIE MONK**

### DIRECTOR OF CLIENT SUCCESS, LICENSED AGENT

As a licensed bilingual insurance agent, she is a student of continual learning and is superb at matching the right plan to every individual's unique needs. Clients love that she helps them wade through the enormous clutter of information in record time so they can rest easy knowing they are in the best plan for them. Melanie has built her reputation on her goal of helping every person 65 and older enjoy peace of mind and health.



#### What attendees have to say...

"At the presentation, they did a great job explaining the Medicare process. I had been stressing over how and when and HOW to start the process. They took the time to listen to my circumstances and offered their help. I think I slept the best I had in the weeks after the meeting. Such a relief to know someone that knows what they are doing is on your side" - Stan D.

"I'm so glad I attended the presentation! The social security office told me that they couldn't enroll me, but The Insurance Hub helped my husband and me enroll on-line in less than 30 minutes totally free. I'm going to tell all my friends about them!" Michele S.

"I've been to other events like this, but never one this good and entertaining. The explanations were easy to understand, the food was good (self-served and not stuffy). I went from being totally confused to looking forward to meeting with them again!" - Christine J.

"We put the care in Medicare"

# You're Invited to Attend a No-Cost Educational Class on Medicare!

Designed for those with Medicare or will soon be eligible!

EVEN THOUGH MEDICARE IS THE BACKBONE OF HEALTH CARE for most seniors, few know what it covers – and doesn't, what it costs, and when action is required. Yet mastering Medicare could be the key to living a longer and healthier life while protecting your nest egg at the same time.

Don't be the one saying, "NO ONE TOLD ME!"

# If you answer "no" to any of these questions, this educational event is for you...

# **Discussion Highlights include:**

- Do you understand Medicare parts A, B, C, and D?
- Which is better for you, Medigap (Supplement) or Medicare Advantage – do you know that you may be eligible for a trial period to try a Medicare Advantage Plan?
- What do you do if Medicare denies payment for a procedure that your doctor says you need?
- If you have employer provider health insurance or a retiree health plan, how does it work with Medicare... and do the dollar and cents make it wiser to switch to Medicare?
- Do you understand the times of the year when you can change your Medicare Plan and when you can't?
- Are you aware of lifetime penalties for late enrollment for both Part B and Part D?
- Do you have questions about other Medicare rules?

Learn about all your options. This is strictly an educational event.



Space is limited call today to reserve your spot. CALL (833) 234-3228 or go online YOURSVP.com and enter code JUJSEQ

# DATE, TIMES LOCATION

Mutal

**OCTOBER 21ST** 

9:30 a.m. or 12:00 p.m.

Brunch buffet and beverages will be served.



540 1st Street South Saint Petersburg, FL 33701

For attending you will qualify to receive a customized Medicare evaluation. Please don't miss this pain-free way to learn the correct way to go about enrolling in Medicare, or changing your plan to one that is better for you.

Medicare Annual Enrollment Period runs through *December 7th*. Now is the most flexible time of the year to make a change. Don't make them mistake of not learning if you are in the best plan for you

This mailing is neither approved, endorsed, nor authorized by the Centers of Medicare and Medicaid Services or any other governmental agency. \*For accommodations for persons with special needs at meetings please call (716) 580-3773 TTY 711. We do not offer every plan available in your area. Any information provided is limited to those plans we offer. Please contact Medicare.gov or 1-800-Medicare to get information on all your options.